

"D&AD NEW BLOOD SHIFT MAKES
LATERAL LEAPS TO SEEK OUT
INSPIRATION IN DIFFERENT PLACES
AND PROVIDE A PLATFORM FOR THE
TALENT OF TOMORROW."

Grant Hunter, Global ECD, Iris Worldwide

"THE SOONER WE EMBRACE AND SUPPORT NON-TRADITIONAL CREATIVE TALENT, THE SOONER WE CAN HAVE THE IMPACT OUR WORLD IS ASKING US FOR."

Lauren Pleydell-Pearce, ECD, PwC

"SHIFT UNCOVERS CREATIVE
INSIGHTS AND INNOVATIVE WAYS OF
COMMUNICATING OUR BRAND VALUES
AND WHO WE ARE AS A BUSINESS"

Reuben Arnold, VP of Marketing and Product, Starbucks EMEA

"CREATIVE CAREERS SHOULD BE ACCESSIBLE TO ALL."

Abi Pearl, Head of Advertising, giffgaff





@NEWBLOOD_DANDAD #NEWBLOODSHIFT DANDAD.ORG/SHIFTLDN





SHIFT LONDON

Shift isn't for sheep. It's for the hustlers who forge their own futures, and don't follow suit. Talent like this doesn't need a degree to talk for it. Doesn't need to do things the done way. Talent like this won't settle for just a foot in a door. It won't stop at a wall, or blink at breaking down barriers. Talent like this won't wait its turn. Its time is now.

D&AD New Blood Shift is our intensive night school programme that places an emphasis on raw, untrained talent. Shift compels its students to make the best creative work of their life and challenges the industry to search further for creative talent.

In collaboration with









THE PROGRAMME

SHIFT

2019/20

This year 20 Shifters – all with creative talent but no formal arts education or degree – have been through the intensive 5 month night school and learning programme.

They've learned from the best, honed their thinking and applied their craft. Now they're ready to prove that there's more than one way to break into the industry.

Meet the Shift London Class of 2019/20.

THE SHIFTERS





AMYPEARGE

Creative
E: amypearcecreative@gmail.
com

W: amypearcecreative.co.uk

Hello! I'm Amy, a.k.a Arya Stark as Parry calls me... pretty badass.

I am here to make a sword-shaped mark on the industry, carve the most creative ideas and slay the critics (not really, all feedback is welcome). I haven't actually watched GOT, dragons are cool though!



ANDREA ZLOTINICK

Creative
in a creative partnership
E: a.zlotnick@hotmail.co.uk
W: www.anderanderica.co.uk

Good me: You have to write a bio. Bad me: They're awkward.

Good me: Don't you want to show your personality? Bad me: Say you're more impressive in person. Creative placementee at MRM McCann, ELVIS and Proximity. Previously, a production assistant at adam&eveDDB. DMA Bronze - Digital Performance.







CHADWICK JACKSON CJXCIII

Creative / Griot E: cjxcii@icloud.com W: www.cjxcii.com

This is Chadwick. He has been Uncle of the Year for the last 21 years. Chadwick also Writes, Creates, Argues, Deliberates and seeks to Collaborate with the bold and the great. Creativity is innate within us all, but not everyone will understand your creativity when they don't get your character, and that he certainly is. A very complex one.





ELLA PIGHON-FLANNERY

Creative

in partnership with Victoria

E: ellapichonflannery@live.co.uk

W: victoriaandella.co.uk

I grew up in Brighton in a house attached to an old people's home. One Christmas whilst eating breakfast, a private ambulance arrived to take a body away. Merry Christmas!

I can make my Mum laugh and if you knew my Mum you would appreciate what an achievement this is.



ELLA
WILLISH
ALVAREZ
Art Director
E: ellawillisalva@gmail.com
W: ellawillisalvarez.tumblr.

Having always been around different cultures, being of mixed heritage and growing up in London, I've developed pretty eclectic interests. Music and fashion are where I get most of my inspiration from and is definitely what shapes my outlook on life and my work. I've always liked a bit of everything.







NANDA KOVIG

Creative
E: nandakovic@gmail.com
W: www.nandakovic.com

A tropical girl who lives sailing across different seas connecting hearts in the cold age of plastics and robots.

My inspirations come from dance, photography, music, poetry and graphic design. My work creates ways for people to be more connected and aware of their actions.





HOPE-PRECIOUS

Creative

E: hopeprec.engel@gmail.com W: hopengele.tumblr.com

In true Oprah style - let me tell you who I AM in 50 words. I AM: An artist. A dreamer. A songwriter. A blogger. A pianist. A singer. A thinker. A master of aliases. Your go-to selecta. A SHIFTER. A fan of making home videos & a hell of a creative.



JAMIE EVERALL

Designer E: jamieeverall@gmail.com W: jamieeverall.com

I just like what I like. The simpler the better. When something works without any added noise - that's what inspires me.







LAUREL

Strategist E: laurel.spiers@gmall.com W: www.laurelspiers.com

Empathy is a quality that I value, and as a budding female creative, I thrive off storytelling and uncovering human truths. I'm constantly moved by learning about people, their cultures, and their perspectives, which continually shapes me as a person both personally and professionally.





LOUIS FAUCHER

Creative
E: faucdesign@gmail.com
W: www.fauc.co.uk

From audio to image making my mind is full of surprises. I'm fascinated by how ideas are born and then nurtured into our daily atmosphere. My passion is picking up inspiration from the most obscure places and I genuinely love sharing thoughts and gaining a better understanding of our environment.



MISCHA LUSTIN

Strategist
E: mischalustin@gmail.com
W: mischalustin.com

My background is in Social Science and my everyday mission was always to ask questions and look for answers. But only through my creative work, I can finally act on them and make real change. I want to make work that has the balls to challenge the industry; to start a conversation.







OLLIE BIELBY-SMITH

Designer E: info@oliverbielby.com W: oliverbielby.com

I'm Ollie. Since the age of twelve, I've been teaching myself design. I thrive off all things visual. In the past, my work has focused on digital, editorial and brand, but I am aiming to diversify and explore as much as I can.





OWEN ROWBOTHAM

Creative
E: create@owenrowbotham.
co.uk

W: owenrowbotham.co.uk

Hi - I'm Owen. The youngest shifter, fresh faced and ready to save the world (or what's left of it). I want to prove that creativity can stimulate meaningful and sustainable action to help people and our planet.



PARRY STEWART

Creative E: parrystewart@gmail.com W: parrystewart.co.uk

People & individuality inspire me most. Everybody has a different story to tell. I'd love to create work that makes people think a little bit differently through clever unique ways.







RUSSIE

Strategist
E: russiemiessi@gmail.com
W: russiemiessi.wixsite.com/
yanaboth

She's great, she's a catch, but she's bad at describing herself.

She could probably sell you air in a can too.





LIONEL MESSI IS POWEREDBYPLANTS



SEUN AREOYE

Copywriter E: info@seunareoye.xyz W: www.seunareoye.xyz

I have a passion to create work that defies expectation and challenges perception. I provoke thought amongst wide ranges of audiences by finding insights that communicate with the soul and build instant connection.

'To spot Seun in a room, just find the handsome fella with the best trainers on.' - Everyone



LOOK FOR THE LOGO

VICTORIA SMITH

Creative/Photographer in partnership with Ella P
E: vickysmith_15@yahoo.com
W: www.victoriaandella.co.uk

I spent 5 years exploring 20 countries, have played 'bride' in a fake Zimbabwean wedding, dodged kangaroos transporting pineapples across Australia, worked as fashion photographers assistant (so can make a decent cuppa!) and freelance taking photos of beautiful brides and cute babies. I believe fun work makes the best work - so I'm excited to do just that.







VINCE STICKINGS

Creative E: stickz@inhouserecords.org W: wixsite.com/cre8stx

School didn't work. Pop's says "you was A/B student" But i didn't finish.

Like most I hated rules, I always pushed my limits. I fell in love with the Culture. From Grime to the Grind I got in trouble...a lot!

Lost a lot of time. Labelled a Problem

Now a Solution





ZAK COMYNS

Illustrator/Creative
E: zakari_comyns@hotmail.com
W: www.zakcomyns.com

I'm an illustrator who enjoys getting lost in my imagination and then recording the results. My inspiration is sourced from current events, listening to music and overhearing conversations from strangers.



ZOLTANADORJAN

Creative E: zoltan.adorjan@gmail.com W: midnightorange.co.uk

With a background in music, fine arts, performance and experience in producing moving image projects I am looking forward to combining the different skillsets and ways of thinking to tell stories that connect with audiences and land key messages in novel and unexpected ways.





POWER

LEAGUE

Powerleague are the original and premier provider of commercial small sided football in the UK. Adding to their portfolio of activities, Powerleague are introducing 'Walking Football', aimed at keeping people aged over 50 involved with football.

PwC tasked the Shifters to create a campaign, activation concept, product or service that raised awareness of Powerleague as the provider of 'Walking Football', and increased repeat visits from the target audience.

In collaboration with





BRIEF#1



AMY PEARGE

The Audience

They live and breathe football, but due to health and mobility factors are not as physically fit as they used to be. They keep their connection to the game alive by going to the pub.

The Insight

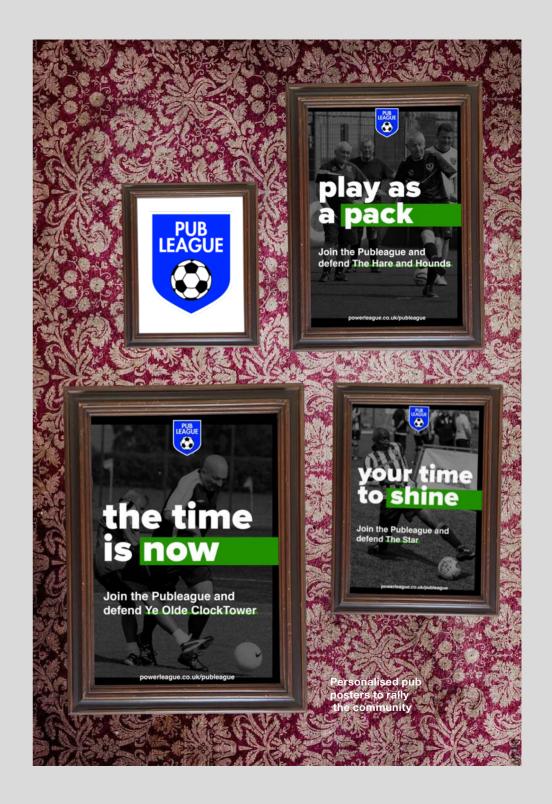
Pubs are closing down left, right and centre, therefore leaving voids in communities and at the core of these mens' lives.

The Idea

Create a new football league promoting friendly competition between local, pub run teams and by turning pubs into football clubs.



For the people that aren't in the team but would still like to show their support, we will stream the games in the pubs and create a Facebook group to post team updates.



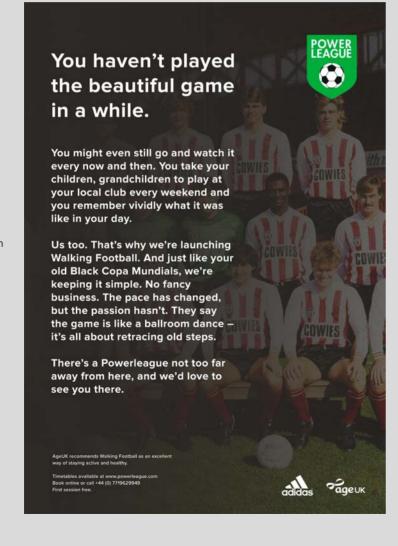


MISCHA



SEUN AREOYE

In a digitally advanced world, the older generation feels left behind and disconnected. Our nostalgia-inducing campaign invites old football lovers to reconnect with the game they haven't played in a while. We designed special edition Powerleague Panini Stickers, reinventing the classic 1980s culture. Our activation is accompanied by copy-based OOH advertising.







ELLA PICHON-FLANNERY



LAUREL



VICTORIA SMITTH



ZAK GOMYNS

INSIGHT: Older men make excuses not to try walking football.

IDEA: Remove men's doubts about their physical capabilities.

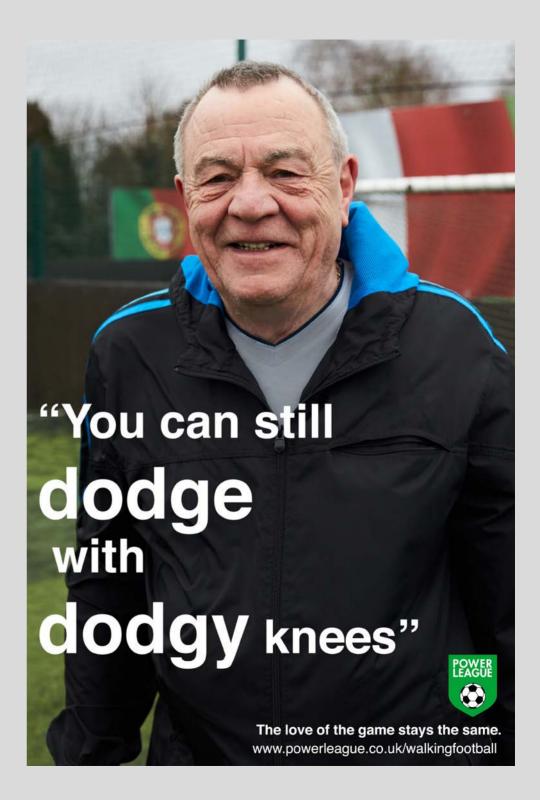
EXECUTION: Build online communities through men identifying with each other's genuine excuses and current player's journeys into playing walking football.













LOUIS FAUCHER



ZOLTAN ADORJAN

Insight:

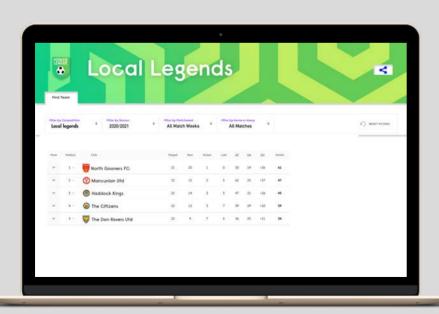
Football is about its history and the way it made you feel - joy, excitement, competitive, alive, part of a community. You play it because you love everything about the beautiful game.

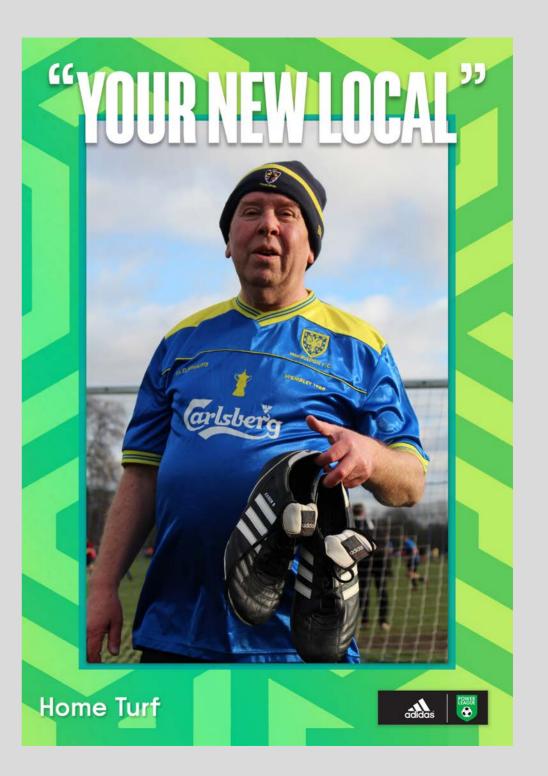
Idea:

Through community building and instilling pride in playing for your local, a nation-wide awareness campaign and improved experience we'll enable Powerleague to capitalise on word-of-mouth and play a key role in reconnecting old friends, allowing new bonds to form and encouraging a new love for football.

Execution:

An integrated campaign with a focus on bringing the spirit of youth back to walking football by recreating the emotion of what it felt to play football back in the day.







ANDREA ZLOTNIK



NANDA KOVIK



PARRY STEWART

Society loves telling retired men to start slowing down. To look forward to years of comfy slippers, warm cups of tea and plenty of daytime TV.

But, they're not ready to slow down.

So, we're going to be the brand that says **step out of retirement and walk into football.**







HOPE-PRECIOUS



ELLA WILLIS-ALVAREZ



RUSSIE MIESSI

#WalkWithPower introduces Walking Football as an accessible sport for retired adult males, aged 55-74, of all physical abilities to partake in. Also using a 3-step process - pre-game, on-the-pitch & off-the-pitch - to embed the sport into their routine.









PREMIER OF CHAMPIONS



#WALKWITHPOWER

KEEP ACTIVE WITH WALKING FOOTBALL AGES 55-74







JAMIE EVERALL



OLLIE BIELBY-SMITH



OWEN
ROWBOTHAM

Insight

The number of men over 50 experiencing loneliness is set to rise, with many retirees feeling they are losing their identities and becoming less relevant.

Idea

Use existing Powerleague players to reconnect men over 50 with the game they love and once played, by inviting them to a monthly subscription box – including guest passes, time on the pitch and the opportunity to create lasting friendships.









CHADWICK JACKSON



VINCE STICKINGS

STILL MY DAY...

PLAY SMART

LAUGH HARD

CATCH UP WITH

IN MY DAY...

FIT

WORKED HARD

DRINK WITH THE LADS

THE LADS

FIT

SOMETHING TO DO

SOMEWHERE TO BE

NEED TO DO

NEED TO DO











GIFFGAFF

Refurbished phones are pre-owned handsets that have been repaired for resale. They're the smart, savvy and sustainable alternative and are growing in popularity.

giffgaff tasked the Shifters to continue this momentum and help make purchasing refurbished phones the natural choice by focusing on raising awareness, the purchase process or the packaging. In collaboration with



BRIEF#2



OLLIE BIELBY-SMITH

Environmentally aware Millenials and Gen-Z'ers struggle to find actions they can take that feel meaningful, giffgaff will provide a platform for these people to assist them in finding the right phone based on their personal values.

Problem:

People want a brand new phone.

Solution:

Personify the phone and tell it's story to emotionally connect with the audience.

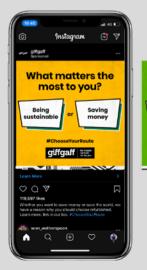


VICTORIA SMITH



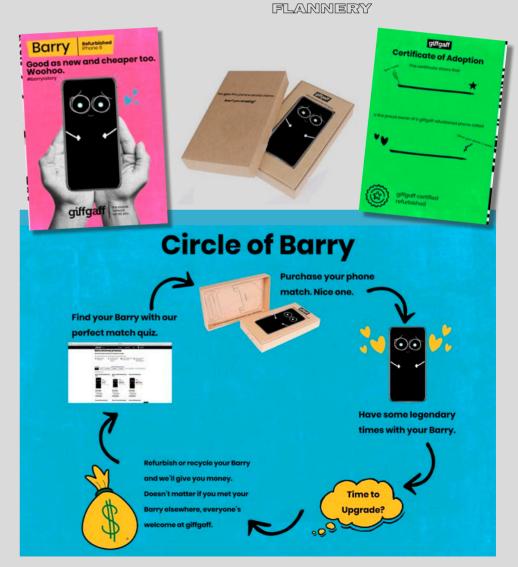
PICHON-













SEUN



ZOLTAN ADORJAN

Insight: Sustainability and sustainable actions are surrounded by feelings of guilt and the idea of sacrificing lifestyle or finances, this alienates people from different socio-economic backgrounds.

Idea: Changing the language and emotion around sustainable action to broaden the environmental movement, allowing everyone to feel they have the means to make decisions that are both financially and environmentally sound.

Execution: An integrated campaign focusing on the feeling of freedom derived from making the right choice - for yourself and the planet.

We could tell you some really daunting facts about the impact buying a new













AMY PEARCE



LARUEL SPIERS



OWEN ROWBOTHAM

INSIGHT: GenZ engage with online content through their own culture.

IDEA: giffgaff adopt youth culture communication to talk refurbished to GenZ.

EXECUTION: giffgaffspam is launched, positioning refurbished handsets as the next GenZ trend.





We want to tell the story through the lens of an athlete who has recently gone through refurbishment, who has proven he's "Still got it" People spend all their money on the latest phones, leaving them short on cash when it comes to the things that really matter.

The idea behind #WhatDidYoursComeWith? is to show them what a refurbished phone really comes with.



EVERALL



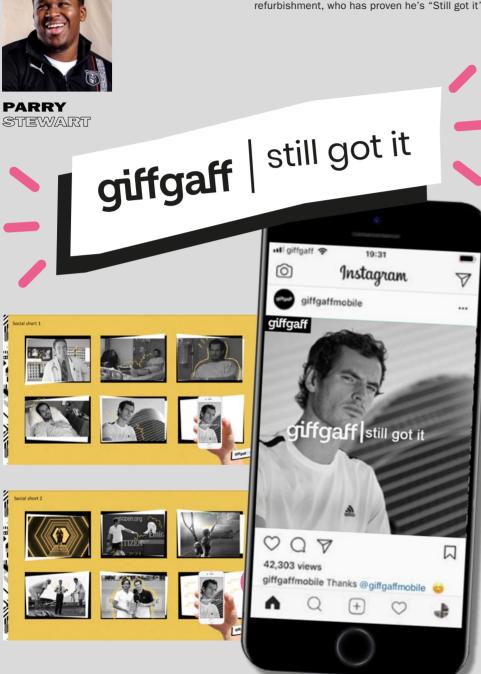




- **64GB Internal Memory**
- Super Retina HD display
- 12MP wide-angle camera
- £420 towards a road trip for you and your mates

Save money. Buy refurb. #WhatDidYoursComeWith?







CHADWICK JACKSON

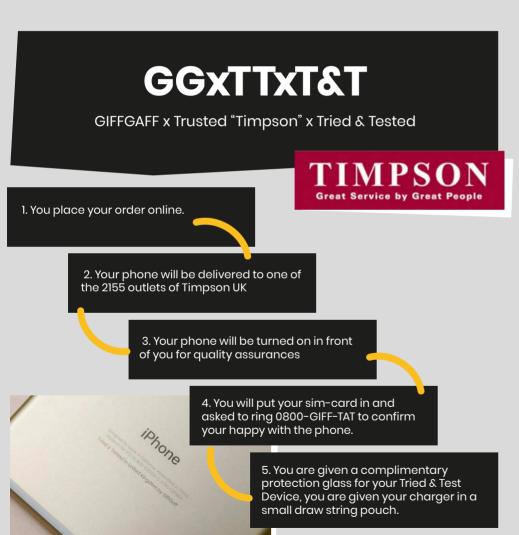
The UK's best network, with the best costumer service deserves to have the best interaction in hand held service.

99 problems. But buying a phone you feel good about, isn't one of them.

We can help you make the sustainable choice. with a refurbished phone.

But we can't help you make good decisions every time you use it.







VINCE STICKINGS

People are either not aware or just generally not very trusting when it comes to buying a refurbished phone.

You can trust giffgaff.

Playing into the myths and fears, we show what it could be like with somebody else.

Like, Subscribe, Double check your box.

We're going viral!

GoodBusiness

People who choose refurbished mobile are smart and aware. Not only are they making a sustainable choice, but they understand the other benefits too. We're celebrating them with a campaign that champions this new mindset, not new stuff.



NANDA KOVIK

Good Business













HOPE-PRECIOUS



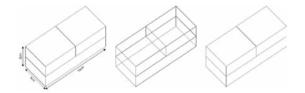
ELLA WILLIS-ALWAREZ



RUSSIE

Packaging is more than a package #giftgiffgaff

4 choices. 1 package.















Simple packaging



Insight: Consumers are hesitant to buy refurbished phones due to concerns regarding overall quality and functionality.

Idea: We've created exaggerated mobile/ creatures to debunk false preconceptions whilst raising awareness of the benefits of choosing refurbished.

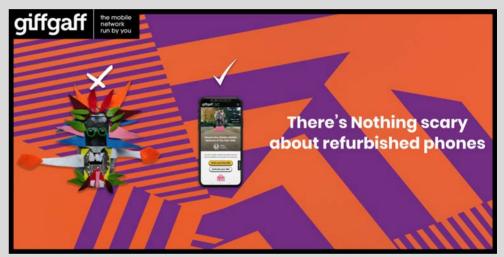
Execution: Ad campaign using illustration/video to show a nightmare vs reality scene of buying/using a refurbished phone.



LOUIS FAUCHER



ZAK





STARBUCKS

Starbucks believe in inspiring and nurturing the human spirit every day through the convening power of coffee, and seek to lead with environmental consciousness. Unfortunately, as with many global brands, they can be perceived to:

- 1. Not care about the environment
- 2. Have lost its human touch

The Shifters had just eight hours to address this by creating a movement around making the change to reusable cups, OR finding a way to personally re-connect with audiences.

In collaboration with





Please note that the branding is not necessarily a true representation of the Starbucks brand - these are concepts only for the purpose of the Starbucks sponsored D&AD programme, New Blood Shift

BRIEF IN A DAY









ANDREA ZLOTINICK

OWEN MARTHOSIVIOS

RUSSIE MIESSI

ZOLTAN ADORJAN





KEPT CUP

People see the sheer scale of Starbucks as a negative. But we're going to use our global presence to create the world's largest library of reusable cups, meaning it doesn't matter if you occasionally forget your keep cup, or don't always have it with you. "Feel free to forget your reusable. We'll always keep a spare." Designs are created by local artists, unique to cities and local areas, and available as AR filters, bringing an artisan feel to sustainability and encouraging customers to share their cups.



AMY PEARCE



PARRY STEWART



VICTORIA SMITTH



ZAK GOMYNS



ELLA PICHON-FLANNERY



MISCHA Lustin

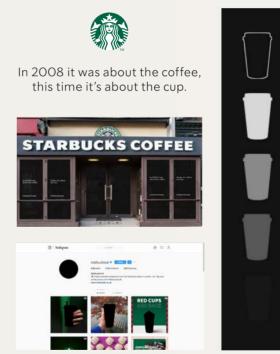


SEUN



ONE NAME, MANY STORIES

We may all appear the same but deep down we are very different. To illustrate this, **Starbucks are taking their 'name on cups' a step further by bringing the unique stories of the people who hold the most popular name in the country to life.** This will reinforce Starbucks' naming initiative while reminding everyone that our stores may have the same name but are all unique on the inside too.





21 DAYS OF CHANGE

It takes 21 days to change a habit, so for 21 days, Starbucks will remove all paper cups from all stores. "As the world's leading coffee retailer, we know we have a responsibility. We're changing the subconscious behaviour behind the overconsumption of paper cups. If a short term loss for us means a long term gain for all, then there's no question. We're not introducing change gradually, it's happening now. It's a choice we've made. We're not willing to compromise on it."



FERNANDA STIPKOVIK



HOPE-PRECIOUS



JAMIE EVERALL



VINCE STICKINGS



CHADWICK JACKSON



LAUREL SPIERS



OLLIE BIELBY-SMITH





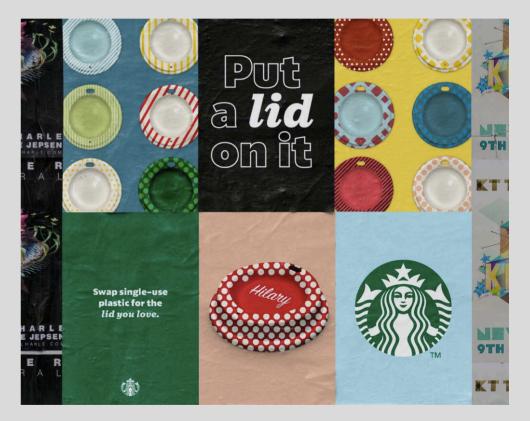






MAKE IT GREEN

Visually, there is no noticeable difference between paper cups and Starbucks reusable cups. This means there is no real call to action for customers. **So Starbucks is going green.... Literally.** By making a simple design switch to a green reusable cup, we will create an effective call to action, spark a global conversation and bring visibility to the behind-the-scenes work Starbucks are doing to become more sustainable. Green digital takeovers and green concept stores will complete the campaign.



PUT A LID ON IT

Starbucks will be the first mass coffee chain to eradicate single use plastic. Instead, **customers will purchase and customise their own lid, providing an easy, transportable and hygenic solution to the cumbersome 'keep cup'.** How will it work? The customer is given a reusable cup when they order their coffee and they apply their own lid. Once finished, they can drop the empty cup off in any Starbucks store or 'Starbucks Station'. All cups are deep cleaned by Starbucks, ready to be used again. Customers can customize their lids with their name, creating the personalization Starbucks are famous for.

WHAT'S

NEXT

We have given the Shift group knowledge, honed their skills, and built the resilience needed to thrive in the industry. But in order for New Blood Shift to succeed we need you, the industry, to offer the next steps.

We're looking for paid placement opportunities.

To ensure we continue to nurture and support this new talent, we're setting some guidelines for these placements:

THE TIME

Placements are ideally 3 months, but we ask for a minimum duration of 4 weeks.

THE MONEY

Shifters must be paid the current London Living Wage, £10.55/hour or £370 for an average week.

THE SUPPORT

For some of the Shift group, this may be the first time they've worked within an agency environment. So it's critical to have a mentor within the company – a single point of contact that they can turn to during the placement period. We recommend the first week of the placement be shadowing. D&AD are on hand to continue to support our Class of 2019/20, as well as advise host agencies with placements.

If you are interested in offering placements to our Shifters, please contact **Hilary Chittenden** at **shift@dandad.org**

THE PLACEMENTS

THANK

D&AD New Blood Shift relies on support from the whole industry. We're grateful to London's creative industry for giving up their time to advise and support the programme, attend the sessions, and teach the Shift Class.

In collaboration with









To support Shift as a speaker, host, mentor or offer a placement in 2020, contact Hilary at shift@dandad.org

To set a brief for the Shift 2020 class or sponsor the programme, contact Sammi at sammi.vaughan@dandad.org

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Iris

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Publicis Sapient

Pretty Bird

PwC

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Saboteur

The Elephant Room

VCCP Kin

SHIFT ECD

Ian Wharton. **Executive Creative Director**

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